

President, Transitions Group of North America

Victoria Inn 1808 Wellington Ave 8:30 AM to 4:30 PM

January 30, 2015 Irrefutable Laws "Proven Success"

The dental journey includes fundamental foundational laws that guarantee success regardless of the dental practice type or setting; from the critical traits of a being a leader dentist, to managing daily operations, while inspiring a synergistic team. The administrative systems in the business area drive patient experience and loyalty maintain the retention of existing patients and make dentistry affordable. The clinical systems and education process determines the acceptance of restorative services in the future and set the stage for case acceptance for financial prosperity.

The participant will learn:

- "irrefutable" drivers of a dental practice
- "irrefutable" traits of a leader
- "irrefutable" ingredients of a synergistic team
- "irrefutable" tools of case acceptance
- "irrefutable" rules of financial management
- "irrefutable" attributes of a hygiene department
- "irrefutable" statutes of revenue
- "irrefutable" fundamentals of scheduling